

Plateau 4 Learning Management System (LMS)

Making knowledge work for business

What is Plateau 4 LMS?

Plateau 4 LMS is a Web-based enterprise application that manages all of an organization's learning and knowledge readiness activities, from e-Learning to the classroom. It schedules, manages and tracks every training event taking place in an organization. It scales to manage hundreds of thousands of students across the world. It automatically assigns customized learning to those who need it, and automatically assesses the skills of employees. It extends across the supply chain to employees, customers, partners and stakeholders.

Plateau 4 LMS has proven it is the preeminent corporate learning technology platform in the industry. In the last year, Plateau has been selected for the largest corporate, non-profit and government learning management initiatives undertaken. These include:

- **American Red Cross**—potential of 12 million students
- **Gov Online Learning Center**—potential of 1.8 million students
- **US Air Force (AETC)**—250,000 students
- **Military Health System**—130,000 students
- **Motorola**—100,000 students
- **Internal Revenue Service**—100,000 students
- **Transportation Security Administration**—70,000 students
- **Union Pacific**—50,000 students
- **BearingPoint**—20,000 students

Why Plateau 4 LMS Is the Best Corporate Learning Technology Solution

Plateau 4 LMS is the only enterprise-class learning management software built on open J2EE/EJB architecture, considered the industry standard for Web-based enterprise software because of its scalability, ease of customization and ease of integration.

Component Title	Component Type	Component ID	Requirement	Status	Action
Sexual Harassment Awareness for Employees	COURSE	HR-1183 (Rev 1 - 3/12/2000 12:00:00 AM)	4/8/2003 Assigned by: Student	Access	Delete
Values	COURSE	Values (Rev 1 - 1/14/2002 07:40:34 AM)	4/8/2003 Assigned by: Student	Access	Delete
Cisco CCNA Self-Study	COURSE	CCNA (Rev 1 - 10/1/2001 12:00:00 AM)	4/8/2003 Assigned by: Student	Access	Delete
Building and Managing (Case Studies)	COURSE	BM (Rev 1 - 2/5/2001 12:00:00 AM)	4/8/2003 Assigned by: Student	Access	Delete
Aerial Platforms, Manlifts and Vehicle-Mounted Work Platforms	COURSE	HCP-7.65.W003 (Rev 1 - 3/2/2000 07:40:20 PM)	7/7/2003 Assigned by: Student	Access	Delete

Additionally, Plateau 4 LMS:

- Was cited for its best-in-breed technology in 2003 analyst reports by Gartner Inc. and META Group. Both analyst firms have named Plateau a **Market Leader**
- Was named one of the Top 10 Training Products of 2002 by "Human Resource Executive Magazine"
- Received the highest enterprise-class LMS customer satisfaction rankings in surveys conducted by "U.S. News & World Report" and Brandon Hall, a leading e-Learning consultant

- Was cited by education analyst firm Eduventures for its innovative technology and history of successful implementation. Eduventures named Plateau Systems one of the Top 100 Education companies in the nation in the 2003 Eduventures 100
- Won the 2003 HR Technology Excellence Award for best e-Learning Solution/Learning Management System
- Won scalability load tests against its peers in competitions at the Internal Revenue Service and a Fortune 10 Company. Both organizations selected Plateau 4 LMS
- Helped organizations comply with federal, state and international regulations mandated by the FDA, OSHA, DOT, SEC, HHS and NRC

There are many moving parts to enterprise learning. Organizations have to manage these parts from a holistic perspective—on a single, scalable platform—to achieve true Return on Investment (ROI) in their education and knowledge transfer initiatives. From a standard Internet browser, Plateau 4 LMS enables corporations to manage:

- Physical Resources such as classrooms, instructors, facilities, costs and equipment
- Online Learning tools such as collaborative software, authoring tools and content repositories
- Learning Content such as e-Learning courses, classroom instruction and laboratory work

- Regulatory Needs such as certifications, operating revisions and audits
- Enterprise Integrations to align learning with Human Resources, Call Centers, Sales, Product Releases, Customer Relationships, Financial Management and Document Management
- Internationalization, including the support of multiple languages, time zones, international holidays and unique cultures
- Readiness Initiatives that determine in real time which individual or group of individuals is best able to handle a mission or critical task
- Enterprise Rollouts including all divisions, groups, mobile units and external supply chains

Don't Just Listen to Us

Listen to Plateau customers and leading industry analysts, who have seen Plateau 4 LMS create a culture of learning across large organizations and improve productivity, quality control, employee retention and speed to market—while saving millions of dollars in training costs.



**American
Red Cross**

**Tom Schwaninger,
Chief Information Officer,
American Red Cross:**

“Creating a single learning management platform for all our education initiatives saves the Red Cross time and money as it prepares volunteers and citizens to respond to a crisis and better perform their jobs.”



**Wendy Wersal,
Manager of Organiza-
tional Effectiveness,**

Xcel Energy: “No other enterprise software we looked at had the ability to fully automate the training lifecycle of our employees. With Plateau 4 LMS, we can deliver any type of learning event to any location, and record that event to provide audit trails for all our learning initiatives.”



**2002 RBC Capital
Markets Research**

Note: “Plateau
Systems, a private

company that has begun to win some of the largest RFP’s in the market...has become, in our minds, a Tier One LMS player.”



**2003 METASpectrum
LMS Report (Plateau
named an industry**

leader): “Plateau made

the jump to the ‘Leader’ quadrant through its innovation and execution, becoming the first to market with a complete J2EE platform and focus on solution verticalization.”



**2003 Codies Award Judge
(Plateau named a finalist for
“Best Corporate Learning Tech-
nology Solution”):** “I’m going

to include a caveat here that it’s enormously difficult to really evaluate an enterprise

LMS through web demos and self-paced demonstrations. Having said that...I was most impressed by Plateau’s attention to architecture. When it comes to using LMS systems, most of the actual clients I’ve seen have a strong desire to customize or configure the

system, which often results in great expense. By splitting the presentation layer from the business logic layer, Plateau provides a degree of configuration and control that is very advantageous to the corporate user.”

Learning Management Systems 2002;

Web-Based Service from brandon-hall.com:

“Plateau is among a very small and select list of learning management systems in this report that can accurately claim they are truly object oriented. The enterprise Java Beans foundation of the system helps address several issues facing customers, such as implementing the system in phases using the modular design, ease of migrating data from ERP and CRM systems through its open data interface, and most importantly, allowing for maximum upward scalability by allowing the learning management systems to live on multiple servers simultaneously.”



**Human Resource Executive
Magazine: Plateau Named a
Top 10 Training Product of**

2002: “Plateau deserves
credit for bringing such a

complete system (Plateau 4 LMS) to market first, and then bringing in an update, version 4.1. The system is robust and capable of handling extremely large and complex program installations.”



**Vicki Cloutier, Senior
Training Associate,
Guidant Corp.:** “When

a student is assigned a qualification, Plateau checks their training history; if they don’t have what’s required, an email automatically goes to them and their supervisor. It takes human error out of the equation.”



2003 HR Technology Excellence Awards: Plateau 4 LMS named best e-Learning solution/Learning Management System: “The HR Technology Excellence Award winners represent the very best of human resources tech-

nology throughout the world. Nearly 75 leading organizations worldwide applied across five categories for the right to be named best in class.”

Gartner **2003 Gartner Magic Quadrant (Plateau a leader):**

“Plateau has quickly risen to become a consistent finalist in numerous LMS deals. While initially specializing in the regulated markets, we have recently observed Plateau competing in the government and wider commercial space as well.”

For other customer testimonials on Plateau 4 LMS, visit <http://www.plateau.com/clients> While you are there, please browse Plateau’s Web site to learn more about its enterprise software.